

**ACCPAC®**

# Accounting Solutions for Linux



# COMPREHENSIVE LINUX-BASED ACCOUNTING SOLUTIONS

ACCPAC industry-leading accounting solutions leverage the stability and flexibility of Linux, delivering the performance, reliability and scalability that help businesses of all sizes increase productivity and enhance revenue.

## SECURE, FLEXIBLE LINUX

Today, more and more companies are choosing Linux® to run their businesses. A highly available, highly customizable and affordable operating system, Linux runs on standard hardware and provides critical security features. In fact, businesses of all sizes and industries support Linux for its dependability, modifiability and scalability, and value its strength as a high-performance, low-cost alternative to current platforms.

ACCPAC® has embraced Linux as an ideal solution for cost-conscious companies that demand a reliable and scalable operating system. Whether you want to deploy Linux as a database server or at the desktop level, ACCPAC has the right solution to satisfy your particular business needs.

## LINUX IS EVERYWHERE

- Linux is the fastest growing server operating system – installed on one out of every four servers worldwide.<sup>1</sup>
- Linux client operating environment (COE) shipments grew 107% in 2001, more than 4 times the growth in 2000.<sup>2</sup>
- Linux spending is expected to increase at a 29.3% compound annual growth rate (CAGR) over the next five years.<sup>2</sup>
- 57.1% of Linux users use Linux to run a “major application.”<sup>3</sup>
- Linux was one of the more fortunate players during the 2001 economic downturn; Linux unit shipments were up in 2001 compared with 2000.<sup>2</sup>
- Both the Linux COE and server operating environment (SOE) market segments will experience strong continued growth.<sup>2</sup>

Source:

<sup>1</sup> IDC, “Server Operating Environments Market Forecast & Analysis,” January 2001

<sup>2</sup> IDC, “Worldwide Linux Operating Environments Forecast, 2002-2006: Client Shipments Pick up the Pace,” February 2002

<sup>3</sup> IDC, “Linux: A Journey into the Enterprise,” March 2001

## PERFORMANCE AND VALUE

When choosing business management applications, savvy businesses consider many factors – ease of use, the number-crunching capabilities of the application and the database managing their sensitive financial data. They also evaluate scalability, versatility, integration and cost.

ACCPAC solutions deliver on all fronts, providing feature-rich business management applications that companies can count on. In fact, ACCPAC offers complete accounting solutions that perform equally well for Microsoft® Windows® and Linux users.

### ACCPAC Advantage Series

Built on a world-class, object-oriented, multitiered architecture, ACCPAC Advantage Series™ includes advanced capabilities such as out-of-the-box cross-application integration, business-to-business integration and complete deployment over the Web and through wireless devices.

ACCPAC Advantage Series is an advanced accounting solution that supports Linux at both the desktop and server level. You have the option of using Linux as a high-performance server, a cost-effective workstation or both, making it easy for you to choose the solution that satisfies your particular business requirements. Either way, you get the full benefits of a powerful accounting system, including comprehensive reporting and analysis tools to help you streamline your operations and extensive management capabilities that can grow along with your business.

### ACCPAC Pro Series

For a tailored accounting system that can be easily customized and quickly implemented, businesses rely on ACCPAC Pro Series™. A complete accounting solution with the built-in flexibility of full source code availability and support for Linux at the server level, Pro Series can be easily modified to meet the particular needs of diverse business environments.

## THE LINUX ADVANTAGE

A freely distributed multiuser operating system, Linux is powerful enough to handle your most critical data integrity and security requirements and versatile enough to meet your growing business needs for years to come.

Linux helps businesses customize their core business infrastructures like never before, and is ideal for companies seeking an enterprise-level system with a low total cost of ownership (TCO). Highly reliable, modifiable and affordable, Linux runs on a wide range of platforms, delivering the ultimate in flexibility.

Linux delivers:

- Modifiability – to tailor your system to your unique business needs
- Reliability – to keep your system running at peak performance
- Scalability – to expand along with your business
- High availability – to optimize your system
- Affordability – to provide maximum investment protection

## OPEN STANDARDS

Open standards helps businesses leverage the applications and platforms that best satisfy their particular requirements. With an open source design, Linux helps companies expand business and reduce operating costs. Companies can modify their Linux solution to satisfy future business needs – for optimum investment return.

Ultimately, businesses that make open standards a priority typically avoid “vendor-lock,” and are better able to respond to technological shifts. They can build systems capable of integrating mixed components for substantially greater efficiency, scalability and connectivity to partners, suppliers, customers and others. Businesses that do not act on open standards today may be faced with fewer choices and higher costs tomorrow.

## ABOUT LINUX

Linux was created by a community of developers in the early 1990s as a robust software platform for research, engineering, scientific and academic computing. Over time, it has grown into an enterprise-class operating system that offers the benefits of the UNIX® platform, but in a highly cost-effective manner. Linux has been embraced by organizations of all sizes as a highly scalable, secure and economical platform upon which to deploy mission-critical applications.

Linux’s open source architecture (and the community of thousands who stand behind Linux development) makes it extremely stable, modifiable, versatile and flexible. By nature, open source software is continually inspected, customized, re-used and distributed by a global community of developers committed to enhancing and adapting it to fit ever-changing market demands.

For application deployment, Linux provides the flexibility and adaptability that give companies better control of their technology investment over time. Best of all, applications can be deployed on a wide range of Linux platforms. As a result, Linux is an excellent choice for business management applications that demand a system hefty enough to handle critical data integrity and security requirements.

*Linux has been embraced by organizations of all sizes as a highly scalable, secure and economical platform upon which to deploy mission-critical applications.*

# ACCPAC ADVANTAGE SERIES



## ACCPAC Advantage Series

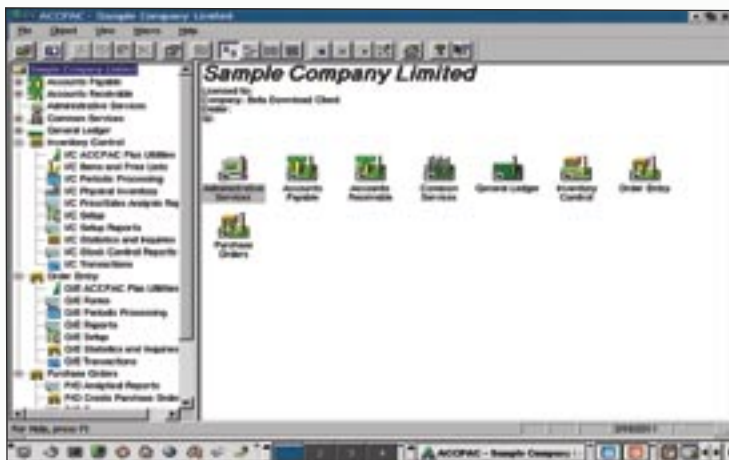
- Enterprise Edition
- Corporate Edition
- Small Business Edition
- Discovery Edition

## COMPETITIVE ADVANTAGES

ACCPAC Advantage Series is an award-winning accounting solution that runs on Linux at both the desktop and the server level, providing the strength, scalability and flexibility that forward-thinking businesses demand.

Built on a world-class, object-oriented, multitiered architecture, ACCPAC Advantage Series is designed to meet the unique needs of your business. It is highly scalable and customizable, and provides an unprecedented degree of flexibility.

Available in four robust editions, ACCPAC Advantage Series is a complete solution designed to deliver the most competitive advantages to your business today – with the investment protection you need to upgrade quickly and easily from one edition to the next as your business requirements expand.



The intuitive user interface makes ACCPAC Advantage Series quick to learn and easy to use.

## INTEGRATED, FULL-FUNCTION ACCOUNTING

ACCPAC Advantage Series harnesses the enterprise strength of IBM® DB2® and the flexibility of Linux. Deployed as a back-end server and/or a client desktop, Advantage Series offers a fully integrated accounting solution that companies can depend on.

### ■ Choice

ACCPAC Advantage Series makes transitioning between platforms easy – hit the ground running with Linux or migrate over time through a mixed Linux/Windows desktop environment.

### ■ Superior scalability

ACCPAC Advantage Series runs on virtually everything from laptops to large enterprise-level servers.

### ■ Reliability and high availability

ACCPAC Advantage Series provides a reliable business management system with maximum uptime.

### ■ Flexibility and efficiency

ACCPAC Advantage Series manages applications easily within an open-network computing environment, providing essential flexibility and efficiency to meet business-specific needs.

*"ACCPAC Advantage Series is an exciting product that combines high-quality software engineering with ease of use. It is built on an open design foundation that provides maximum flexibility, both in installation and use."*

Rated ★★★★★ out of ★★★★★  
CPA Software News  
January/March 2003

# ACCPAC PRO SERIES



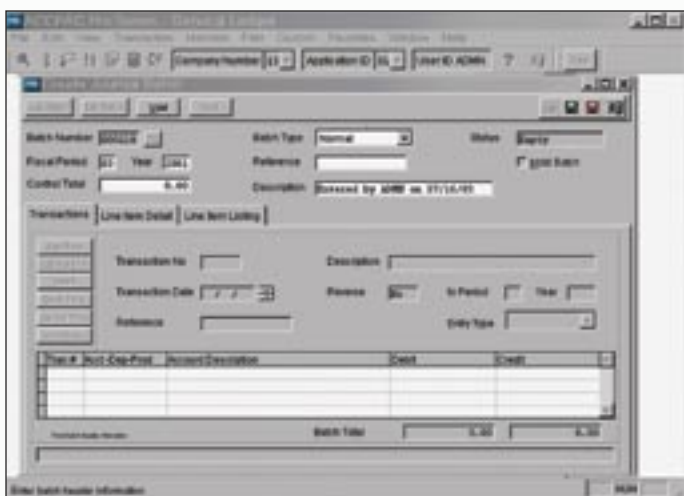
## ACCPAC Pro Series

- Enterprise Edition
- Small Business Edition

## PERFORMANCE, FUNCTIONALITY AND STABILITY

ACCPAC Pro Series is an award-winning accounting solution that runs on Linux servers and offers full source code availability, providing maximum control over your accounting system and its growth path.

Built to perform, ACCPAC Pro Series runs on industry-leading technology and delivers time-tested accounting capabilities. Available in two editions, Pro Series offers a full range of features and benefits to help you better manage your business, and is one of the first mid-market source-on-source solutions for Linux.



Linux serves as an ACCPAC Pro Series file server with normal Microsoft Windows functionality.

## ULTIMATE FLEXIBILITY

Teamed with Linux, ACCPAC Pro Series offers extensive system modification options to fit virtually every business environment. In fact, Linux is a cost-effective alternative for Pro Series users seeking customization features, top-level security, flexibility and seamless integration with their existing workstations.

### ■ Adaptability

From simple desktop personalization and user-specific customization to complete source code modification, ACCPAC Pro Series adapts to the way you do business.

### ■ Maximum productivity

Providing powerful drill-down capabilities, automated work flow, a full suite of manufacturing features and more, ACCPAC Pro Series offers a complete business management solution companies can count on.

### ■ Total protection

ACCPAC Pro Series provides sophisticated user- and company-based security. Hundreds of user privileges let you specify how and when users can access the system. Plus, access to certain fields can be controlled and modified for each user.

### ■ Seamless integration

The seamless integration between a Linux server and each Microsoft Windows workstation ensures that ACCPAC Pro Series functions as if it were operating in a full Windows environment.



# ACCPAC AND DB2 – A WINNING COMBINATION

ACCPAC accounting solutions leverage the power of IBM DB2 to provide robust database system capabilities – including mission-critical reliability, multiplatform support, security and scalability.

## STRENGTH AND RELIABILITY

A high-powered, multimedia, Web-ready relational database management system, IBM DB2 is widely used in the server software market and is well-suited for developing and deploying critical business solutions. It easily scales to support exponentially greater numbers of customers across local, regional and global geographies, making it a practical answer for companies seeking a long-term enterprise solution.

IBM DB2 advances the speed and ease of migration, development and management. It provides valuable stability, flexibility and manageability and is an ideal answer for companies seeking to optimize their Linux investment. Best of all, DB2 is surprisingly easy to administer and delivers enterprise-class high availability, complementing the strength and dependability of the Linux platform.

### ■ Open standards support

Multiple platform support based on open standards gives companies of all sizes the ability to modify their systems to match unique business needs.

### ■ Low TCO

DB2 provides a low TCO for companies aiming to maximize their technology investment.

### ■ High availability

High availability features deliver 24/7 uptime for business – critical applications.

### ■ Mission-critical reliability

DB2 solutions process billions of transactions every day – for performance you can count on.

*With IBM DB2, companies can manage applications of any size with enterprise-class dependability, availability and performance.*



# END-TO-END BUSINESS MANAGEMENT APPLICATIONS

ACCPAC is a global provider of award-winning end-to-end business management applications for mid-market enterprises.

## ABOUT ACCPAC

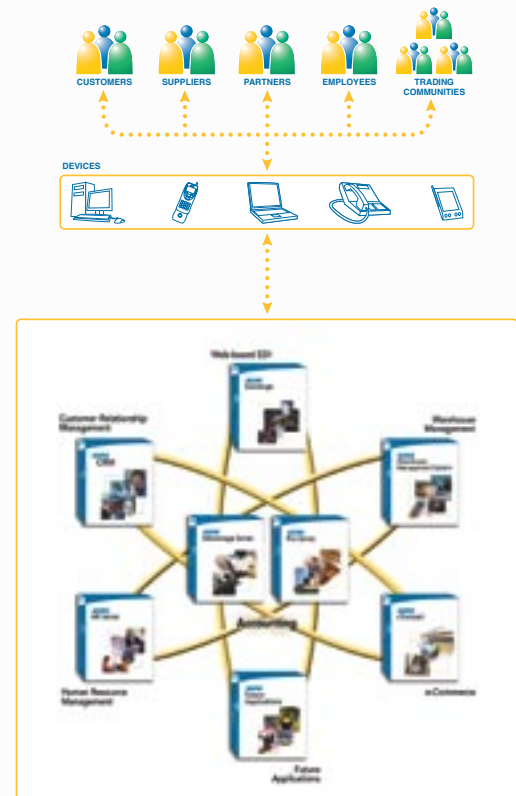
For more than 20 years, ACCPAC has provided dependable software solutions optimized to take advantage of new technologies and meet the unique requirements of companies like yours. Integrating powerful front-office Web and wireless capabilities with back-office accounting and operations, ACCPAC helps you enhance competitive advantage and increase profitability.

Look to ACCPAC for fully integrated business management applications that deliver high performance, advanced functionality, cross-product integration and unmatched freedom of choice. ACCPAC delivers the solutions that work best for your business today, with the ability to upgrade and modify your system as your business expands in the future – which means an investment in ACCPAC is an investment that stands the test of time.

With a global network of more than 6,500 well-trained and experienced Business Partners and more than 500,000 registered clients, ACCPAC has helped companies around the world gain strategic advantages designed to take businesses like yours confidently into the future.

## ACCPAC OFFERS FULLY INTEGRATED BUSINESS MANAGEMENT APPLICATIONS

- Accounting and Operations
- Customer Relationship Management (CRM)
- Human Resource Management
- Warehouse Management
- Manufacturing
- Electronic Data Interchange (EDI)
- E-Commerce
- Point of Sale
- Project and Job Costing
- Business Analytics
- Enterprise Reporting
- Messaging



## ACCPAC OFFERS UNMATCHED FREEDOM OF CHOICE

- True integration across applications
- Advanced Web and wireless access
- Flexible deployment and purchasing options
- Scalable, open architecture
- Advanced customization
- Microsoft® Windows® or Linux® operating system support
- IBM® DB2®, Microsoft SQL Server, Oracle®, Microsoft Visual FoxPro® and Pervasive.SQL™ database support
- Full multilingual and multicurrency capabilities
- And much more!

Visit ACCPAC at [www.accpac.com](http://www.accpac.com) or call 800-873-7282 today for more information about ACCPAC End-to-End Business Management Applications.



ACCPAC International, Inc.  
6700 Koll Center Parkway  
Third Floor  
Pleasanton, CA 94566  
925-461-2625  
800-873-7282  
[www.accpac.com](http://www.accpac.com)

Copyright © 2003 ACCPAC International, Inc. All rights reserved. ACCPAC, the ACCPAC logo, and the ACCPAC product names mentioned herein are registered trademarks or trademarks of ACCPAC International, Inc. in the United States and other countries. Linux is a registered trademark of Linus Torvalds. Microsoft and Windows are trademarks of Microsoft Corporation in the United States and/or other countries. IBM, DB2 and DB2 Universal Database are trademarks or registered trademarks of International Business Machines Corporation in the United States and/or other countries. All other marks are registered trademarks or trademarks of their respective companies.

ST00LX1U0703